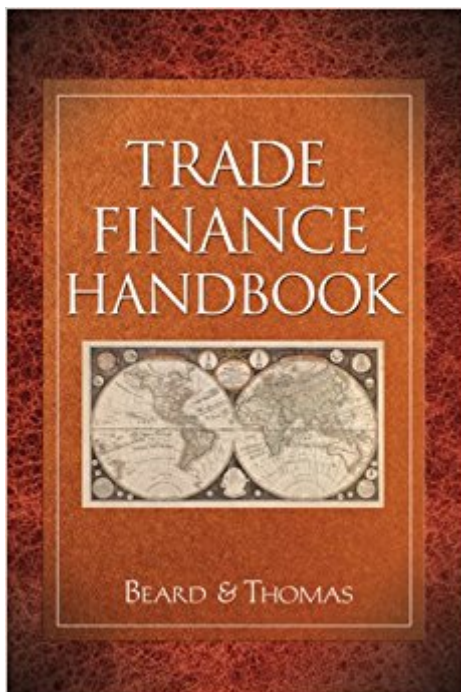


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# Trade Finance Handbook



## Synopsis

TRADE FINANCE HANDBOOK is the perfect guide for anyone seeking success in international finance! This innovative text covers every essential topic ranging from identifying international risks to the role of government financing programs. Whether you are new to trade finance or a practicing professional this book will take you to new heights of success!

## Book Information

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## Customer Reviews

Richard "Chip" Thomas, a global trade and banking expert, is the Director of Training for The American Export Training Institute. The former banker has taught the secrets of successful trade finance to thousands of satisfied customers all over the world. He has a graduate degree from Thunderbird. Mr. Alan Beard, who is managing director of Interlink Capital Strategies, has over 17 years of international finance and business development experience. Previously, he was the COO, of Delphos International, a Washington, DC-based consulting firm that arranged over \$9 billion in government grants, equity, guarantees and loans for more than 700 companies. He served as an official in both the Export-Import Bank of the United States and the Department of Commerce's International Trade Administration. Currently he is an adjunct professor at Georgetown University. He has edited and contributed to the writing of more than 20 books, and is a frequent speaker on international finance issues. Recently he produced and edited *INSIDE THE WORLD'S EXPORT CREDIT AGENCIES AND INSIDE THE WORLD'S DEVELOPMENT FINANCIAL INSTITUTIONS* published by Thomson Publishing. Mr. Beard graduated from the University of Utah cum laude and received his MBA from the George Washington University.

It is a great book which introduce me finance trade completely. I would recommend this book to everyone who wants to know how trade finance works.

The book, although complete, does not cover in detail advanced factors such as international arbitration, recourse, performance bonds, etc. It covers the basics, but does not give the professional the tools necessary to interpret and solve disputes arising from non compliance with Letters of Credit and/or Documentary collections. A lot of the topics are covered on a 'text book' view, probably good for college undergrads than for the actual professionals in the field.

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